



WESTERN ALLIED

MECHANICAL, INC

SEPTEMBER 2011 NEWSLETTER

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WAM's Peer Group

As you likely know, Western Allied is now a proud member of a national Peer Group; one of the oldest and finest among those associated with SMACNA (Sheet Metal and Air Conditioning Contractor's National Association), one of our industry's premier trade associations.

Angie Simon and Bob Dills presented the idea of joining a Peer Group to their fellow WAM Board Members in 2009. With the

Board's approval, they began a search for a group. Angie had the great fortune to discover our present group had recently lost a California contractor, and we applied. In October of that

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All Hands Meeting

On June 22, all employees of Western Allied were invited to gather and discuss the feedback given from our 2011 Peer Group review. Our Peer Group had spent four days in April critically analyzing the operations

and success of this company. As the employees of this company know, working at Western Allied is a pleasure in itself, however reassurance of a job well done is always appreciated. To our delight, our peer group heard great things about our company, and their input validated our reputation and credibility.

They identified strengths in our intern recruiting program. Some of our most talented engineers were hired after summer internships with our company. This summer, we hosted five interns throughout the company: three in construction engineer-

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2011 Peer Group Review

Letter From A Principal

We are pleased to present our first ever Western Allied Mechanical Newsletter – WAM News! This newsletter will be used as a vehicle to help communicate all of our successes, acknowledge all of our wonderful and amazing employees, inform employees of upcoming events and classes, educate everyone in health and safety issues, and lastly to thank all of our employees for the great work that is done at Western Allied Mechanical.



In 2011 Western Allied is celebrating our 50th year in business! This is an amazing achievement that many generations of owners and employees can take pride in. The reputation of our firm as a top notch Design/Build Mechanical Construction company and a quality HVAC Service contractor has lasted throughout all 50 years. With the ever changing environment, we are continually striving to broaden our skills and stay ahead of the current technology. We have developed a Controls Division that is growing rapidly and becoming well known for the excellent product and service that they put out. We have also started a BIM department (see article) and they are in full swing detailing 3D models of various jobs. We have many LEED professionals within our staff and have developed a great reputation for being a Green leader in our HVAC designs.

The potential that WAM has is endless. We are staffed with a great group of people who will take us into the future one step ahead of our competitors. I am very proud and honored to be the President of such a fine organization and group of people. I look forward to starting the next 50 years!

Angie Simon, P.E.
President

BIM at WAM

Building Information Modeling (BIM), also known as Virtual Design Construction (VDC), is here at Western Allied Mechanical. According to Wikipedia, BIM "is the process of generating and managing building data... [and] involves representing a design as objects... that carry geometry, relations and attributes." In our world, this means that through BIM software, with the design teams that we work with, we are able to generate 3-D models of buildings that include the architectural, structural, mechanical, electrical, and plumbing trades.

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Cal Green

CalGREEN is the 2010 California Green Building Standards Code that came into effect January 1, 2011. Similar to LEED, CalGREEN has requirements for new buildings in California which push for green, less wasteful, and more energy efficient buildings. WAM previously implemented quite a few of the CalGREEN requirements as standard practice in the high performance facilities we design and build.

The code is broken into mandatory requirements, Tier 1 measures and Tier 2 measures. All new buildings in California must meet the mandatory requirements set forth in the code. Tiers 1 and 2 are more stringent

options that various jurisdictions or owners can adopt for their buildings. Each Tier has its own mandatory requirements as well as design options to determine how best to achieve compliance for a given site or building. Palo Alto, for example, has adopted Tier 1 as the city's minimum compliance. This means to meet Palo Alto's minimum requirements, construction must achieve the mandatory and Tier 1 elements of the CalGREEN code.

CalGREEN has five categories: Planning and Design, Energy Efficiency, Water Efficiency and Conservation, Material Conservation and Resource Efficiency, and Environmental Quality. Only a few of these categories are applicable to WAM.

Under the mandatory requirements:

- The building must meet Title-24, California's Energy Efficiency Standards.
- Construction waste, reduction, disposal and recycling will be monitored for mechanical equipment.
- Commissioning, the process of verifying and documenting that the building and systems perform interactively according to the design intent and Owner's operation needs, is required to be performed on all projects before the building final permit will be granted.
- HVAC systems are required to be balanced – a process for measuring the performance and adjusting a system to meet the design.
- Duct openings shall be covered during construction to minimize contaminants.
- Finish materials will have pollutant limits. Adhesives, sealants, caulks, paints and coatings must meet limits to help reduce off-gassing.
- A minimum of MERV-8 (a specific rate of effectiveness) filters must be used on equipment supplying air into the building.
- Indoor air quality, CO2 monitoring, and indoor moisture control requires compliance with Title-24 Standards.
- To help reduce ozone depletion and greenhouse gases, the HVAC equipment will not use CRCs or Halons as refrigerants.

The Tiers are a bit more involved, but manageable. To find out more information, come talk to Krystal Matthews or check out the code book. It is located on the T drive at: T:\Library\Engineering\Codes\Green Code. A copy is also located on a shelf outside of Loek's office. You can also visit http://www.documents.dgs.ca.gov/bsc/CALGreen/2010_CA_Green_Bldg.pdf.



Cal Green Group

NEW TECHNOLOGY

All Hands Meeting

Continued from Page 1

ing, one in the pipefitter shop, and one in our sheet metal shop. While all of these students will return to their college careers this fall, we will hope they return with new skills and enthusiasm again in the near future.

The Peer Group recognized the warm, family-like atmosphere which guided this company into truly becoming one cohesive unit. Vice President, Bob Dills says "I have seen a lot of growth and change in the last ten years. It has become clear that we work as a team, and we truly have formed into one unit. It has been really a delight to see."



2011 Peer Group Review

The following is a list of other strengths they found within our company:

- Ownership structure
- Creative thinkers
- Our talented and strong foreman and superintendents
- Niche markets such as Design-Build Biotech
- Our hit rate, proving clients desire WAM to win their work
- Extremely strong sales abilities
- Principals who truly care for employees
- Loyal employees
- Our mentoring and succession plan
- Our Service and Controls departments.

During the All-Hands meeting, it rang clear; we have a remarkable team. Celebrating 50 years of service, Western Allied has proven to be an industry leader. The peer group was more than complimentary about each department that Western Allied has worked hard to grow and develop. Our team, from the executives and project management teams through to our foreman and superintendents, have dedicated time, talent, and energy to becoming the best of the best, which did not go unnoticed. This company is composed of a strong, well seasoned group of individuals whose teamwork embodies a family bond.

The Peer Group also gave us insight into our weaknesses, opportunities and threats; and as a company, we intend to take full advantage of all we learned about ourselves.



WAM's Peer Group

Continued from Page 1

same year, after interviewing two potential firms, we were selected to join our prestigious group.

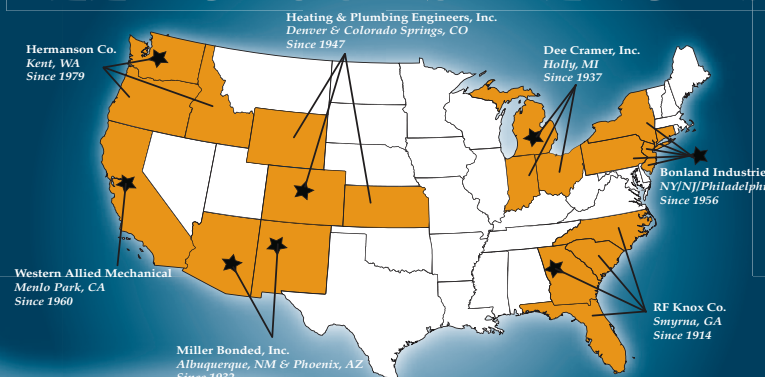
With Western Allied, there are now seven companies represented in our group. No two of the companies pursue work in the same geographic markets. At 50 years, we're one of the youngest firms there; some of the companies are decades older in our industry. One of the firms, R.F. Knox will soon celebrate their 100th year.

The following are the companies that are represented in our Peer Group.

Miller Bonded, based in Albuquerque, NM, with an office in Peoria, AZ, provides design, construction and maintenance of mechanical and plumbing systems. Bonded Plumbing & Heating (founded in 1932) and Miller Metal (originally founded in 1956) merged on January 1, 1995 to form Miller Bonded Inc., a full service mechanical contractor. Miller Bonded is a consistent BIM leader and is dedicated to green and sustainable design and construction. With a team of more than 200 employees, Miller Bonded brings over 110 years of combined experience in mechanical contracting to each and every project.

See their website at www.mbinm.com

PEER GROUP STRENGTH



Industry Leaders In:

- BIM / BIM Facilitation
- 3D Modeling
- Sheetmetal / HVAC
- Mechanical Contracting
- Design Build / Design Assist
- Budgeting / Estimating
- Project Management
- Commissioning
- Service



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Dee Cramer is a full service HVAC/Sheet Metal Construction & Service firm located in Holly, Michigan. Capabilities include 4D CAD and BIM, automated HVAC sheet metal fabrication, field installation, and maintenance / emergency service. Currently in its 3rd generation of family operation, Dee Cramer has been committed to excellence since 1937. Providing 70 years of

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BIM at WAM

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Generating 3-D plans as a design team allows us to quickly identify and resolve physical and spatial conflicts. Sometimes conflicts may be resolved through creative engineering: often it is worked out with other trades. Utilizing this tool shortens the design/redesign/coordination process, eliminating the detailing process in the field. Instead the detailing work is done in the office by our detailers, Ted Tiongco, Matt Rahmani and Dustin Billberry prior to construction. Once a model is coordinated for conflicts, the software generates shop drawings of ductwork and piping that are quickly transferred to the shop for fabrication. The model is able to electronically feed duct fitting information directly to the plasma cutter machine.

BIM modeling has the capability to contain a vast range of information that we have yet to touch. Someday, we will be able to instantaneously access submittal and scheduling information from the BIM model. Our newly BIM certified field crew are enthused and looking forward to the days when we will be able to email our fitting requests directly into the shop. They see this tool as a means to save time and money, and eliminate the headaches of coordination. There is no doubt that BIM is the way of the future.

The Western Allied Sheet Metal Crew Expands BIM Knowledge

As you know, Building Information Modeling (BIM) is growing rapidly as a requirement in the Design-Build world in which we live. Since we are a proud member of construction teams

building some of the most technically advanced facilities in the world, BIM has arrived in a big way.

A group of our sheet metal foremen and lead men, including Greg Heath, Kiley Johnson, and Gary Partin participated in ITI BIM Certification training and examination provided by Local 104. The course included 20 hours of intense instruction and an eight hour, three part test.

The first part of the examination ran 90 minutes and tested knowledge of the ITI software. This required creating an RFI (Request For Information), choosing a pressure classification, and setting up a drawing. The following testing revolved around the job you had created in the first exam.

The second section of the exam tested knowledge of AutoCAD, for a duration of 2.5 hours. The remaining four hour section tested detailing abilities and competency in 3D drawing. And the Results! Gary Partin has passed section #1. Both Kiley Johnson and Greg Heath passed all three demanding sections in their first attempt. In fact Greg's scores were much higher than the mandatory 70% for passing, as he received a 94%, 92%, 94% on his three exams.

As sheet metal superintendant Randy Freitas conveyed, "our instructor Damon was clearly a little jealous that all the brightest in his class are from Western Allied." Right on! Congrats Guys!!



Health – Take a Walk Today



Are you getting enough exercise to be a healthy adult?

According to the Center for Disease Control (CDC), adults need at least 2 hours and 30 minutes (150 minutes) of moderate-intensity aerobic activity every week and muscle-strengthening activities on 2 or more days a week that work all major muscle groups (legs, hips, back, abdomen, chest, shoulders, and arms). That doesn't sound too hard!

There are many ways to accomplish this healthy physical activity routine. First, create a plan that you can make part of your daily routine. One possible plan is to walk 30 minutes a day, 5 days a week. Take a walk at lunch, before work, or in the evening. Pick a time that can work for you. Even a 10-minute brisk walk, 3 times a day, 5 days a week will help you reach the aerobic activity goal. Ask someone to walk with you – it

is much easier to stick to a routine when you have someone to share it with.

A few examples of the benefits of walking:

- Improved efficiency of your heart and lungs
- Burn body fat
- Relieve stress
- Help control and prevent diabetes
- Reduce the risk of breast and colon cancer
- Strengthen bones and muscles
- Promote restful sleep

Muscle-strengthening activities are also necessary and can be accomplished by lifting weights (2 or 3 sets of 8-12 repetitions per activity), doing push ups and sit ups, heavy gardening, or yoga. Sheet metal and piping employees probably get plenty of muscle-strengthening activities on the job – for the rest of us, think about using the weights in the gym 2 days a week.

After you reach the minimum goal for physical activity, think about increasing the intensity of your workouts to get even more benefits! For more ideas on how to improve your fitness level go to <http://www.cdc.gov/physicalactivity/everyone/guidelines>.

Of course, if you have any concerns, always check with your doctor before beginning a new exercise routine. Fitness Fact: To burn off 1 plain M&M candy, you need to walk 100 yards!

TAKE A WALK TODAY – ENJOY!

Safety

OSHA 30 Comes to Western Allied

Western Allied continued their efforts to provide a safe workplace for its employees by inviting Ted Saito, a Certified OSHA Construction Outreach Trainer, to lead a 30-hour course on jobsite safety and health. The Occupational Safety and Health Administration (OSHA) is an organization responsible for creating and enforcing jobsite safety guidelines to protect workers from potential hazards. Upon completion of the intensive course, each attendee received a certification card attesting to their knowledge of safe worksite practices.

Over a span of five sessions, eighteen WAM employees, consisting of eleven field and seven office staff members, learned about specific risks in construction. Some of the topics covered included an introduction to OSHA, the four primary fatal hazards on the jobsite, proper use of tools and equipment, and how to protect workers using engineering, administrative action, and personal protective equipment. Several employees shared their own encounters with hazards in the field, which brought the whole purpose of safety into perspective.

Sheet metal worker Kiley Johnson expressed his feelings about the course: "We take classes like this to help us assess the risks at job sites."

A big 'Thank You' is owed to all those that attended the OSHA-30 course and helped support the prevalent safety culture at Western Allied...even though it meant having to endure 30 hours of training in painful plastic chairs (and the guys in the field thought they had it rough).

CPR Trainee Gets Put To The Test

In July, Western Allied's Quarterly Safety Meeting focused on CPR and First Aid training. Forty-one employees attended this class to renew their training or become certified for the first time. One employee's safety skills were unexpectedly tested days after his certification.

Tom DeMartini and his son, Mitchell, were at the San Jose Giants Game on Saturday, three days after Tom received his training. Mitchell was eating a tri-tip sandwich, and while Tom was looking away, he felt a tap on his arm. When he looked back, Mitchell was pointing at his throat indicating he was choking. Tom immediately grabbed him and performed the Heimlich maneuver – up came the chunk of tri-tip. Tom told him to chew his food next time and his son's response was typical of a 13 year old: "Dad, it was a chewy piece, so I thought I would just swallow." Way to go Tom! Mitchell felt much better, and the San Jose Giants won the game; looks like a happy ending after all.



Tom DeMartini



Employee Profiles

Andy Menicou

Anyone at WAM that knows Andy, knows that he is a man of many nicknames – most not fit for publication. Completing 16 years at Western Allied this October, Andy is a dedicated, loyal, career employee. Andy was born in San Francisco and now lives in Millbrae with his wife of 6 years, Kristin, and two daughters. What you may not know about Andy is that he is a Cypriot and speaks only Greek to his two daughters Eleni (4 yrs) and Evelyn (8 mos). Next summer he plans to return to Cyprus to baptize his youngest daughter in the same **900** year old church where his eldest was baptized. Andy loves being a dad and husband. His hobbies include traveling and surfing. Andy started at WAM as a second year apprentice and was Chad's lead guy for two years. He is grateful for Chad's teaching and supporting him throughout his career at WAM. Andy appreciates that WAM is a pride-driven company, whose ownership openly shows pride and support of its field in meetings and project interviews. Piping superintendent, Chad Kruckewitt says, "[I am] proud to have him on board" and Andy is "one of our top employees."



Dave Cook

Dave Cook started at Western Allied in 1986 and worked as a service technician for 4 years, then a foreman technician for 8 years, until he suffered a back injury while on the job. Consequent post-surgical chronic back problems forced him to stop working in the field in 1999 and prompted his transfer into the office, where he provides "service technical support" and estimating for Rob Monaghan's team. Rob says that Dave was a "perfect" fit to be re-trained from the field to the office. Coincidentally Dick Debrine, a former president of Western Allied, was a good social friend of Dave's parents, since Dave was 5 years old. Dave was born in San Francisco and grew up in Redwood City, where he continues to live today. A Navy veteran of the Vietnam War, one of Dave's claims to fame is jumping off the end of the USS Enterprise aircraft carrier on a **\$100 bet!** Dave enjoyed 12 years of teaching apprenticeship classes at the Local 467 Hall, and is still holding out hope for his life's ambition to jump solo-parachute out of an airplane. A career-long, loyal employee, Dave is proud of Western Allied's business model in how it treats customers and employees with fairness.



Billy Gee

Billy Gee has been with Western Allied for over 20 years; most of us don't count the one year off to work at his brother's company. Billy started under Rob Monaghan and has worked on Pete Kelly's team doing Special Projects for 15 years. Born in Houston, Texas, Billy's heart is in San Francisco where he was raised from age 1 and where he continues to live with his wife and 16 year old daughter. Billy attended Cogswell College in San Francisco and worked for MCC Powers (now Siemens) where he met future Western Allied cohorts, Rob Monaghan, Henry Sanchez and Bruce Garrett. Billy enjoys going on family vacations with his whole extended family including his mother, older brother and two sisters and their respective families. His parents emigrated from China before Billy was born and instilled the importance of family in their children. Billy is grateful that he and his siblings are close, all get along well and enjoy each other's company. Billy is not only a loyal Western Allied employee, but is also a loyal family member.



John Barbuscia

John Barbuscia began his journey at Western Allied in 1987. He had dedicated his hard work and time to becoming one of our best service Sheet Metal journeymen. John was born and raised in San Jose California, but later moved to Lodi to raise his family. John says his favorite part about working at Western Allied is, "Rob Monaghan, he has the best personality and I don't think I could find someone more qualified." His hobbies include Motocross, street bikes, and believe it or not, SCUBA diving! Alongside his hobbies, John has been a member of the Lions Club for the past three years, and plans to continue his membership. Rob Monaghan says, "when I first met John he was a thin, dark haired 23 year old man. He has since then matured into a heavier, grey haired 46 year old man, and it has been a honor to have him working at WAM for over half of his life." John has been a great asset to our team here at Western Allied and we are lucky to have him around.





Celebrating Service Awards 09/1/2011

The anniversaries listed are the employees celebrating their company anniversary so far this year. Congratulations and thank you to all!

25 Years

David Croffoot- Nov- 2011
Dave Cook-Nov-2011

15 Years

Chris Miller- April-2011

10 years

Donald Walker-Jan.-2011
Jeannette Funcke-Jan-2011
Ervin Walker-Feb-2011
Robert Kintz-Feb-2011
Barbara Eldridge-Mar.-2011
Zach Russi-April-2011
Eddie Patterson-April-2011
Luis Gonzalez-May-2011
Jose Lopez-June-2011
Rodrigo Reyes- June-2011
Michael Abraham-Aug.-2011
Bruce Garrett-Oct.-2011

20 Years

Henry Sanchez- Dec.-2011

5 Years

Jeff Pierce-Jan-2011
Joe Chin-Jan-2011
Kevin Gomes-Jan-2011
Roland Canales-April-2011
Bryan Thorne-May-2011
Jenny Ly-May 2011
James Bradley-June-2011
Dale Buoni-June-2011
Victor Villarreal-June-2011
Daniel Ortiz-June-2011
Terry Juri-June 2011
Keith Mitchel-July-2011
Eddie Collondrez-Jul-2011
Kiley Johnson-July-2011
Allen Cabral- August-2011

ANNIVERSARIES

2011 Interns



By the time this newsletter is in your hands, the 2011 group of Western Allied interns will have returned to their studies. Our working experience is always made brighter by these folks, and this year we had the pleasure to get these five bright individuals (in photographed order from the left).

Originally from Southern California, Joseph Camacho is studying Mechanical Engineering at Cal Poly and will be graduating in March of 2012. After graduation, Joseph would like to transition into project management. He enjoys baseball, mountain biking, and softball.

Bay Area Local, Shalan Ertis is studying Mechanical Engineering at Cal Poly, and will be graduating in December of 2012. Unsure what she would like to do after graduation, Shalan still has plenty of time to decide. She enjoys ultimate frisbee, playing guitar, and rebuilding old bicycles.

Also from the Bay Area, Zach Trap is currently a student studying Construction Management at Chico State University and will be graduating in Spring of 2012. He would also like to transition into project management for a mechanical contracting company upon graduation. He enjoys playing golf, duck hunting, and playing rugby for Chico State.

Ryan Flatland is attending his second year at Cal Poly studying Mechanical Engineering, so he has some years before graduation. Ryan was an intern in our pipe fitting shop this summer. His favorite activity is water-skiing at Lake Tulloch.

Will Kadash is attending Cuesta College for his second year in August 2011, and has just finished interning in our sheet metal department. He would like to transfer to Cal Poly to study Construction Management, and after graduation, would like to target General Contracting. He loves sports, particularly, baseball and football.

Joseph, Shalan, Zach, Ryan, and Will, we wish you the very best in your upcoming academic year! Come see us again!



Mike & Jen-Expecting a baby boy!



Yindy & Brandon-Soon to wed!





WAM's Peer Group *Continued from Page 3*

experience on projects ranging from complex biotech and healthcare facilities, automotive and industrial plants, difficult renovations, and new commercial construction. With integrated computerized estimating and fabrication, they have some of the most advanced technologies in our field. In the final analysis however, they are quick to point out, it is their people that set them apart in their market; values we share at WAM.

See more of their story at www.deecramer.com

Hermanson Company is the other member of our group on the West Coast, based in Kent, Washington (Seattle Area). As you'll see on their website, Hermanson agrees that construction is a people business, and their mission simply stated is "To help our customers succeed by delivering an experience that exceeds their expectations." Like WAM, their business includes HVAC –Sheet Metal and Piping, Design-Build Engineering, Special Projects, and Maintenance and Repair. They also provide Plumbing and Energy Services.

See their site at www.Hermanson.com.

As mentioned earlier, **R.F. Knox**, based in Atlanta, GA was founded in 1914 and will soon celebrate 100 years in our industry. They are Atlanta's leading metal contractor providing industrial and architectural sheet metal fabrication and installation, along with their strong and successful HVAC sheet metal business. This leads to R.F. Knox's participation in things beyond air conditioning, such as elevator doors, handrails, and other building features. Bob Dills recently visited their impressive fabrication facility, and came back saying "I've never seen anything like it!" They are often involved in custom work, including fabricated Stainless Steel, Brass, Bronze, and Aluminum; as well as very large Carbon steel jobs, well beyond what we see at WAM.

Read more at www.rfknox.com

HPE (Heating & Plumbing Engineers) was formed in 1947, and has impressive offices in Colorado Springs and Denver, CO. Angie and Bob were privileged to visit HPE in the Fall of 2010 and participate in their Peer Review; the same exercise the group provided to our firm in April of this year. Like WAM, HPE is also a full service mechanical contractor providing Design-Build Engineering Services, HVAC Sheet Metal and Piping, and Maintenance and Repair. In addition to Commercial and Industrial HVAC, HPE has a long-standing residential service operation in the Colorado Springs Area. They also have a commercial plumbing operation.

Their site is www.hpeinc.com.

Bonland Industries, Inc. rounds out the group membership. They were founded in 1956, with 55 years in our industry. Angie and Bob participated in the peer group review at Bonland in the Spring of 2010, and were impressed with the factory-like sheet metal fabrication efficiencies afforded by their multiple coil-lines located in three of their four office locations. Their operations include their North Jersey home-base in Wayne, NJ, the South Jersey office in Lakewood, their NYC office in the Bronx, and service to the Philadelphia area from Fairless Hills, PA. Can you even imagine building work in New York City? Really something to see!

Western Allied Mechanical is extremely proud to have been welcomed into the group. Their visit here in April to evaluate and assist us had great and positive impact. This particular visit included a long process of employee interviews, meetings, and operations observations. We appreciate all of our WAM team who spent time with them. For those who did not have the chance to meet and interact with these brilliant new partners, they will be back. We'll likely host a HVAC and Energy Services Summit for the Peer Group next Spring.

At the end of their visit, they kindly put together their thoughts and recommendations for us moving forward. Whenever you have a chance, join us in thanking the group for their important contribution in making us the finest company in our market!

ATTABOYS

Attaboys

Greg Heath

- Nailed all three sections of the BIM modeling class with exceptional scores.

Kiley Johnson

- Passed the three sections of the tough BIM modeling class on his first attempt.

Gary Partin

- Has that tough first section of his BIM modeling course behind him!

Nicholas Johnson

- Championed the Basis of Design project which will assist Engineering, Ownership and Project Managers develop and refine our ability to produce better designs.

Dawn Hahn

- Every day she comes in with a smile and always has a kind word. There is never a time that she doesn't have a moment for you if you wanted to talk and gives honest words of encouragement when you can't handle your own days. She's a good cheerleader and really needs to be given a pat on the back for not only being such a great asset to the company, but being a good friend.

- Excellent Co-worker; always willing to go the extra mile to help.

Kevin Bianchi

- Has done an exemplary job on the two boiler replacement projects for Chevron Energy Solutions. His attention to detail, ability to adjust to unforeseen challenges, coordinating the design engineering, tracking equipment and material deliveries, scheduling of WAM's and our sub's labor, all resulted in successful projects.

Mark Edwards

- **Always** willing to re-arrange his schedule to take a service call and does a great job!

Andre Moore

- Received a how's my driving call that said he was a "superb and courteous driver."

Chris Heinze

- Helped save an account. Welcome back!!

Chris Spencer

- Thank you for 14 years of service and congratulation on your retirement.

Rob Monaghan

- He is a member of the mechanical contractors association and each year they sponsor the Kent Morrill Scholarship. Rob made sure that we knew about it so our kids could apply. This year, Terry Juri's son, Diana Kadash's 2 sons, Dawn Hahn's two children and my son, Duncan all received scholarships thanks in part to Rob.

Randy Freitas

- Has passed the BIM modeling class!!

Remember, we welcome attaboys from all! The nicest compliments are the ones from your teammates. All attaboy contributors will remain anonymous. Drop a note to attaboy@westernallied.com!!



Calendar



Some Current Large WAM Projects

USGS Menlo Park	Pete Kelly	Energy retrofit of 90 fume hoods to variable flow loads
Packard Foundation	Angie Simon	Leed Platnum, Net Zero Energy building
Phillip Burton Federal Building	Pete Kelly	Energy retrofit of HVAC systems
Life Tech	Angie Simon	Clean room and mixed use design/build LEED Silver Project
Santa Clara Hall of Justice	Pete Kelly	New chilled water and boiler plant with upgraded control system
SRI Building P	Pete Kelly	Energy & HVAC upgrade of existing lab building
Elan	Zach Russi	Consolidation of labs and offices
VF Outdoor Shell	Zach Russi	Evaporative cooled energy efficient headquarter buildings
SJCC Multidisciplinary	Zach Russi	Fully 3D modeled BIM design project for San Jose City College
First Republic Bank	Zach Russi	Variable refrigerant volume supplemental cooling system

More info. visit www.westernallied.com

Contributors

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Lisa Oneto
Robert Dills
Angie Simon

Krystal Matthews
Terry Juri
Jeremy Goodland
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SEPTEMBER 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 WAM 50th Anniversary	2	3
4	5	6	7	8 BOMA 4th Annual Boat Cruise	9	10
11	12 MCAA Education Conference & BOMA 57th Annual Golf	13 Birthday Celebrations Operations Meeting	14 ASHRAE Fall Kick Off Social	15	16	17
18	19	20 BOMA Emergency Preparedness Seminar	21 AFE Facilities Expo	22	23	24
25	26	27	28 IFMA SV & AFE Monthly Meeting	29	30	

OCTOBER 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4 WAM Employee Flu shots at Polytec	5	6	7	8
9 MSCA Annual Conference	10 BOMA Building Codes Seminar	11 Birthday Celebrations Operations Meeting	12 ASHRAE Event	13	14	15
16	17	18	19 IFMA SV Monthly Meeting	20	21	22
23	24	25 SMACNA 2011 Annual Convention	26	27	28	29 ISPE Bay Area Chapter Social Event
30	31					

NOVEMBER 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4 IFMA SV 20th Anniversary	5
6 MCAA Advanced Leadership Institute	7 Birthday Celebrations	8 Operations Meeting	9 ASHRAE Event	10	11	12
13	14 ISPE Bay Area Chapter Community Conference	15	16 WAM Employees Open Enrollment	17	18	19
20	21	22	23	24	25	26
27	28	29	30			