



Western Allied

Mechanical, Inc.

Spring 2019

Shop Talk

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Company Picnic

On September 22nd, 250 employees and family gathered at Coyote Point for our “Beach Party” Picnic. It was a wonderful day filled with lots of activities for the kids and adults. Kids enjoyed craft games, a bounce house, piñata, and other games. We had a cornhole tournament with Suraj Thapa and Gaelan Dea taking 1st place over Kevin Gomes and Daniel Ortiz despite the constant trash talking by the opponents.

We finished our day with a large raffle with prizes donated by some of our best vendors and It's It Ice Cream bars for all!

A big thanks to all of those involved to making the day a success including Teddi, Dawn, Randy, Sallie, James, Joe, Lisa, Dave, Cyrus, Jeremy, Benito, Vanessa, James and many more who volunteered to make the day a success. We will see you all in 2019 for our picnic in the East Bay!

Letter From a Principal



For the 3rd time since 2012, I've had the privilege to write a “Letter from a Principal” for our twice annual newsletter. It happens to be a very important time in my life, because in 2018 I celebrated my 30th Anniversary at Western Allied Mechanical, and I also celebrated my 60th Birthday. My partner Pete Kelly very eloquently pointed out that I've been here “Half my Life”, but instead of taking offense to his snide remark, I felt honored to have this be a part of my milestone.

WAM is a great company with an incredible legacy and I appreciate that every day I come to work. The “Family” environment has been part of the culture for its entire 58 year history, and with our solid succession plan, it will undoubtedly live on for many years to come.

Growing old can be humbling, and it's surreal that I'm actually talking about retirement. It's time to start passing the baton to our next generation of owners, and these up and coming Junior partners are positioning themselves to lead WAM well into the future. Much like it was for me when I started here, they'll be busy both at work and at home, with their young families.

To date, I've seen over 10 of my senior partners retire, and in the early 90's there were 4 in a row in a short 5 year window. I remember thinking these guys are so much older than me and that it will be an eternity before I would consider retirement. But since time goes by faster and faster every year, my age caught up with me. I'm now about to follow in the footsteps of my predecessors, and phase out over the course of the next 3 years.

I'm blessed to still be healthy, and I intend to stay active flying airplanes, announcing airshows and tinkering with my car and motorcycle collection. I have three wonderful adult children, and since two of them live out of the country, my wife and I have great vacation destinations.

I plan on being around for the next few years, and during that time, I intend to pass on as much of my elder knowledge as I can.

I'll definitely see all of you around,

Robert E. Monaghan
Executive Vice President





Suicide in the Construction Industry: The Silent Killer

By LeeRoy Young & Angie Simon

Even as the number of workplace fatalities has declined over the years due to the construction industry's increased commitment to safety, workplace suicides are on the rise. According to the statistics from the Center for Disease Control and Prevention (CDC), more than 41,000 suicides occur each year – totaling more deaths than from motor crashes.

A July 2016 report by the CDC specifically examined suicide risk by profession in 17 states, 12,300 suicides. Of those, 1324 people worked in the construction field and 1,049 in construction management. The study reported that the Construction industry ranks No. 2 for the highest rates of suicide. This is not a statistic that we want to be number 1 in!

We probably all know someone who has been involved in this type of tragedy, whether it be an acquaintance, friend or a family member. Our local construction industry experienced this in 2018 when a young intern who was working for one of our general contractors took his life at a San Jose project. Our company president knew one of the relatives of the individual, and with children of her own, this tragedy hit home. So why does this happen and is there anything you or I can do?

Known Risk Factors for Construction

"Tough Guy" Culture

Competitive, High Pressure Environment

Exposure to Physical Strain or
Psychological Trauma

Chronic Pain from Years of Physical Labor

Prevalence of Alcohol and Substance Abuse

End-of-Season Layoffs and Furloughs

Men have higher rates of suicide and in construction make up more than 90% of the workforce. In fact, for men between the ages of 25 and 54, suicide is the second biggest cause of death. Construction has a 'tough guy' culture which can be damaging to a person's mental well-being and safety because employees don't feel comfortable discussing mental health. They may shame themselves for experiencing anxiety, distress, depressive and suicidal feelings because it contradicts the idea ingrained in them that males should not be affected by their emotions. Validating those feelings can help men seek professional guidance or even reach out to someone about how they are feeling. In addition, substance abuse might begin because of stress and anxiety or to medicate physical pain. Whatever the cause, more than 15 percent of construction workers have abused drugs or alcohol or prescription medications.

Not being able to talk about these feelings tends to make them worse and stops poor mental health from being recognized as a real and common issue in society. Everyone suffers from low mood, depression or anxiety from time to time, and they shouldn't be shamed. It's a good idea to communicate the causes of stress directly to your employees. Doing so is essential for legitimizing how construction workers feel. It provides a certain solidity to emotions which often can feel abstract.

As a manager or supervisor, understanding the triggers of stress that can lead to depression and suicidal thoughts and feelings puts you in a position to help others. In addition, initiating mental health campaigns and providing training could assist workers with identifying the signs of stress. If you have a concern for one of your employees, then seek professional help. Contact a mental health professional, your local hospital emergency room or the National Suicide Prevention Lifeline at 1-800-273-8255. Even if someone seems angry at you for trying to help, in time, they will be grateful for your care and concern.

Looking after the health and well-being of people in the construction is everyone's duty. We all could make a difference in someone's life that could allow them another day on this earth. It's your choice and it could make a big difference and positively affect a very large group of people and their lives.



Be on the lookout for these warning signs:

Likely Risk

- Previous suicide attempts
- History of depression or other mental illness
- Alcohol or drug abuse
- Family history of suicide or violence
- Physical illness
- Feeling alone

Immediate Risk

- Talking about wanting to die or to kill oneself. Communication may be veiled: "I just can't take it anymore," or "What's the use?"
- Looking for ways to kill oneself, such as searching online or obtaining a gun
- Talking about feeling hopeless or having no reason to live

Serious Risk

- Talking about feeling trapped or in unbearable pain
- Talking about being a burden to others
- Increased use of alcohol or drugs
- Acting anxious or agitated; behaving recklessly
- Sleeping too little or too much
- Withdrawing or feeling isolated
- Showing rage or talking about seeking revenge
- Extreme mood swings



Artificial Intelligence - Really?

By Matthew Schmuck

My wife and I purchased a new dryer. The documentation says "Welcome to your Smart Electric Dryer, 20% more efficient than previous models with "AI"" What? My Dryer is Artificially Intelligent?

Ok, straight to the point. Artificial Intelligence is now a marketing term. It doesn't exist. My Roomba has AI in it, my Car has AI in it, we use AI to connect to customers, or so the marketing folks want you to believe. There are no machines that are self-aware. Because of the over use of the term AI, scientists have now broken AI into several other terms. These are: Narrow AI, Machine Learning, AGI and ASI.

Narrow AI is great programming. Complex algorithms that allow machines to use data and sensor input to seemingly make decisions. There are no decisions happening here, it's all programming through algorithms. Like your Roomba, Car and Clothes Dryer. All programming.

Machine Learning is a hot topic these days. The Algorithms have advanced enough that a code base can be changed on the fly by the actual algorithm. Thus, the impression is the computer modifies itself "Learning". We see this level with Google Search Assistance and the NASDAQ computers. Several of the most powerful systems in the world. But still not AI.

AGI – Artificial General Intelligence. This is when a computer/machine becomes self-aware and is at human level intelligence. This does not exist at this time.

ASI – Artificial Super Intelligence. This is when a computer/machine is self-aware and surpasses Human level intelligence. This is where some fear computers will take over the world.

Current predictions for real AI vary. Ray Kurzweil, one of the true geniuses of our time and the director of Google Engineering has openly said he thinks we will see self-aware machines by 2049. A larger group of scientists are predicting around the end of the 21st century. Why is this so difficult? If we compare our brains (human consciousness) to that of a machine, it would need trillions of connections (synapses) to mimic us. The most powerful computers in use today are nowhere close to that. The computers that run the US Stock Exchange, IBM's Deep Blue and Watson are super powerful but not near enough. Currently there are nine leading companies in the world trying to create AI. Six of those are US based and three are in China. Of course the race is on to see who gets there first. There will be a distinct first mover advantage in this field. The big question is will they use AI to solve large problems, like global warming, curing cancer or use it for business purposes and monetary gains.

Let's dispel some myths regarding AI. Most of this is science fiction and movie stuff. Currently the computers that are the most powerful in the world are massive and take up entire floors in buildings. So we won't see a robot walking around being all "look at me I'm alive". Like the robot in Marvel's Avengers Age of Ultron, Terminator or Chappie. In fact, take a minute and pretend you are the new ASI in the world. And let's just assume you can squeeze all that processing down into a small unit, like the size of a human head. Would you really want to only have two legs, two arms, two eyes? Heck no. I would build my body with many legs, legs that could move in any direction. Many many arms, eyes all around my head...etc. The human body isn't very efficient.

Myth number two. Will ASI exterminate the human race? Well, we really don't know the answer to that. There is a small group of scientists trying to tackle this problem by working on programming human morals and empathy. Machines don't understand these concepts they are all goal oriented. If IBM's Deep Blue the chess game solving computer becomes self-aware. Its current programming is built to use all possible processing power and resources at its disposal to solve chess. The goal of solving chess could affect humans negatively. Wouldn't the machine just strip all resources it could to continue to be better, best and bestest ever at chess no matter what it does to humans. It won't know it's hurting humans and it won't care. It would steal all the electricity in the entire US to power itself faster affecting humans in a very negative way. It doesn't know to feel emotions like remorse. It can't CARE because it doesn't know what caring is.

Since Artificial Intelligence doesn't exist yet and it may not for decades, one of the theories I think that may be more likely is the merging of the human mind with machines creating a hybrid AI. The rate at which biology and technology are merging is now running at Moore's Law. Exponential growth every 18 months or so. The merging of our human intelligence with machines is not so farfetched. We already carry a computer in our pocket with more processing power than our brain has. Is it possible that this becomes an implant with direct access to our brains?

In closing remember, the next time someone or some ad claims to be Artificial Intelligence... Call BS on them.



Make Healthy Choices at any Restaurant?

By Sallie Chikas

You can eat away from home without sabotaging your weight-loss plan. You just need to be menu-savvy about making decisions.

When ordering food at a restaurant, do you know which items may be loaded with fat and calories? Unlike when you're grocery shopping, the foods in a restaurant may not have nutrition labels listing their fat grams and calorie content. Hidden calories refer to the extra calories in many dishes that come from ingredients you may be unaware of. That's why they're such a problem for people grappling with weight control. Ingredients are often added to enhance the flavor, color or texture of food — for example, seasonings, sauces, cheesy toppings or dressings. And sometimes they're part of the process used to prepare the dish — for example, oil or butter for cooking. These calories add up fast. Use these tips to steer clear of hidden fat and calories in restaurant food.

- **Appetizers.** If you're having an appetizer, choose one that contains primarily vegetables, fruit or fish. Lettuce cups, edamame, fresh-fruit compote and shrimp cocktail served with lemon are healthy appetizers. Avoid fried or breaded appetizers, which are generally high in calories. Of course, you can also save calories by skipping the appetizer altogether and just focusing on your entree.
- **Soup.** The best choices are broth-based or tomato-based soups. Creamed soups, chowders and pureed soups can contain heavy cream or egg yolks.
- **Bread.** Muffins, garlic toast and croissants have more fat and calories than do whole-grain bread, breadsticks and crackers. Skip the temptation by asking the server not to bring the bread basket.
- **Salad.** Your best choice is a lettuce or spinach salad with a low-fat dressing on the side. Limit all of the high-calorie add-ons, such as cheese and croutons. Also beware that chef salad and taco salad are usually high in fat and calories because of the meat, cheese and other extras — such as the taco salad's deep-fried shell.
- **Side dish.** Choose steamed vegetables, rice, fresh fruits, a baked potato or boiled new potatoes instead of higher-calorie options, such as french fries, potato chips and mayonnaise-based salads.
- **Entrees.** You may want to skip pasta dishes with meat or cheese or dishes with creamy sauces. The names of certain dishes are sometimes giveaways that they're high in fat, such as prime rib, veal parmigiana, stuffed shrimp, fried chicken, fried rice and fettuccine Alfredo. Instead, look for these healthy terms when choosing an entree: baked, broiled without added butter, grilled, poached, roasted or steamed.
- **Dessert.** Finish your main meal before ordering dessert. By the time you're done, you may not even want dessert. If you do order dessert, consider splitting it with one of your companions. Some healthy dessert options include fresh fruit, sorbet or sherbet.

Also, be mindful of two common dining-out challenges: the urge to order more food than you need and the impulse to eat every bit of food on your plate — even when the portion size is way too large for one person!

2019 Annual Safety Meeting Recap

By LeeRoy Young

Western Allied's Annual Safety Meeting, held at the Crown Plaza for the third year, was clearly a rousing success. The fun began with an untimely flu bug that took down our master of ceremonies, Pete Kelly. The torch was passed to Bob Dills who wonderfully conducted another safety celebration for the Western Allied family. Our two guest speakers, Thomas Glynn and Mike Van Brunt, both covered some very important safety topics. Mike's Hazardous Materials presentation really opened a few eyes on the concerns of asbestos in a number of facilities we either work in or have the potential to work in. The second speaker, Thomas Glynn from Zurich Insurance Company, talked about loss dollar amounts from last year's automobile accidents and reviewed the safety procedures for scissor lifts. This really caught the room's attention.

The presentation of awarding our long term employees is always pleasing, as Rob Monaghan recognized two Western Allied Service employees — Nathan Adler (10 years) and Joe Byrge (15 years). Both were given a plaque and new business cards to commemorate their achievement for many years of safe work at Western Allied.

As a safety professional, the best part of the safety celebration was hearing about our Insurance Modification Rate and Incident Rate over the last four years. Both numbers have steadily decreased and has allowed WAM to prosper now and will also help us in the future. A job very well done by the entire company.



Employee Profiles

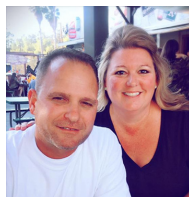
Sallie Chikas

A self-proclaimed Navy brat, Sallie was born in Maryland, but also lived in Virginia, Illinois, Washington, and now California. She even studied abroad in London for a few months. Sallie also played lacrosse for her college club team beginning in her sophomore year and serving as team captain in her senior year. She graduated from Santa Clara University with a major in psychology. After college, she worked for a local lacrosse equipment and gear company where she was a "jack of all trades." But it was while she worked at a small bakery chain that she settled into Human Resources and got her professional certification in HR. Sallie has been with Western Allied Mechanical since March of 2018 as the HR manager. She strives to make HR a helpful resource everyone can use and make her office a welcoming place for anyone to visit. The people at WAM are one of Sallie's favorite parts of working here. Sallie married her husband Tony in June of 2018, and the happy couple is expecting their first-born baby in May! In her free time, Sallie enjoys being very active. She's on a club volleyball team, is in a book club, and is an avid hiker and skier. She normally goes to Tahoe in the winter to go skiing when she can. Sallie is also an active traveler and enjoys visiting different places. One of her favorites is Italy for the food! Throughout her life, she has been to 10 national parks and visited 35 of our 50 states. Next destination? Parenthood!



Ken Kalning

Ken is one of the longest running service technicians currently working in our service department with 25 years at WAM. Ken started at WAM at the age of 22, and he's never looked back. Many of his clients whose buildings he maintains have been his clients for 20 years! He has become personal friends with some of them. Fremont is where Ken was born and raised and where he still lives today. His own children have gone to the very schools that he attended as a child. Ken was an athlete growing up. He played football, basketball, and baseball. He even played baseball at Ohlone College for a few years. After he started working, he continued to be involved in the community and in sports by coaching the local elementary school basketball team for 8 years. When he started to have kids of his own he coached their sports teams in softball, baseball, and basketball. He has been the high school JV Softball Head Coach, JV Baseball Head Coach, and now he is an Assistant Coach for the Varsity Baseball team under Head Coach Steve Jespersen (also a WAM service technician). Ken has been married to his wife, Tracy, for 25 years. Together they have four children: Ken Jr. (22), Megan (20), Breanna (18) and Jacob (16). Outside of coaching, Ken enjoys golfing, fishing and boating. Interesting fact about Ken is that he goes to 7 AM mass every Sunday. When asked why, Ken answers very simply that he likes it and it makes him feel good. Godspeed Ken.



Spencer Reese

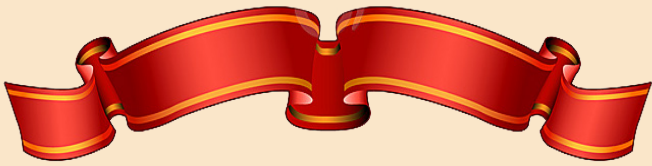
Spencer grew up in Redwood City riding four-wheelers around the Cañada College. Years later he would come back to Cañada College but to help upgrade their central plant. Spencer has been with Western Allied since 2009. He was first scouted by Chad Kruckewitt, who was a family friend, as a driver for Western Allied. After 2 years, Spencer took the apprentice exam and has been a pipe fitter since! He and his wife Trinity have been married for 12 years. Together they have 3 rescue dogs: Macey, Bobby and Lola. He volunteers with a non-profit recovery fellowship to help those struggling with alcohol and drug addiction as a mentor and friend. Spencer does this as a way to give back after overcoming those issues himself over 13 years ago. Spencer also teaches welding and hydronics at Local 467's union hall which is a big part of his life. He is very thankful to the people who taught him the trade and taught him how to weld. Mike, Cyrus, Joe Kaz, and many others all made a great impact on Spencer's career and helped him get to where he is today.



Ed Collondrez

Ed started at Western Allied in 2006 as a startup technician. When he was growing up, his family owned an electrical contracting business, so he got a lot of exposure to construction at an early age. Out of high school, Ed knew he liked cars, so he got a degree in Automotive Technology in Arizona but he ended up back to his roots as an electrician and worked on high-end residential homes for about 6 years. A WAM'er at heart, Ed takes a great deal of pride in his work and pushes everyone else in his team to do the same. He can be very passionate at best and a real pain in the a** at worst, but his goal is always to make us look good to the customer. In his personal life, Ed is a devoted father to his 11 year old son. It is his highest priority to be present in his son's life – from helping him with his homework, making him dinner every night and taking him to his sports activities. Ed knows full well that you don't get these years back, so he spends as much time with his son as possible. He also enjoys spending time with his girlfriend, Maria, of 7 years. One of his hobbies is working on his cars. On any given warm summer weekend, you might see Ed driving the streets of San Bruno in his 1926 Model T with his girlfriend and son at his side.





Celebrating Service Awards

The anniversaries listed are for employees celebrating significant milestones with the company. Congratulations and thank you to all!

25 Years

Ken Kalning - Oct '19

20 Years

Steve Grassi- Jan '19
Larry Coakley- Aug '19
Bob Dills- Sept '19

15 Years

Joe Byrge- Feb. '19
Mike Aurelio- May '19
Scott Kirkpatrick- Jul '19
Yindy Felkins- Aug '19
Daniel Wong- Aug '19
Gary Partin- Aug '19
Noel Jucaban- Dec '19

10 Years

James Cordell- Sept '19

5 Years

Heidi Brazil- Feb. '19
Joseph Lopiparo- Mar '19
Matthew Schmuck- Mar '19
Derek Yee- May '19
Anthony Gonzalez- May '19
Miguel Mosquera- May '19
Adam Lessler- Jun '19
Jim Jeffrey- Aug '19
Greg Russell- Aug '19
James Keen- Aug '19
Henry Fields- Sept '19
Joseph Andreini- Sept '19
Adam Smith- Oct '19
Jeff Lange- Dec '19

Congratulations to Suraj Thapa and Cinthya Carrillo on completing SMACNA's 2018 Sheet Metal and HVAC Project Management Certificate program.



Congratulations to Cinthya Carrillo for winning the 2019 ASHRAE Youth Outreach Award for her work educating youth through STEM activities.



David Agaliotis and his wife are the proud grandparents to five boys including the newest addition of twins last year.



Joe Chin met Owen Nolan of the San Jose Sharks.

Gaelan Dea is a proud first time home owner.

Nathan Adler
10-years



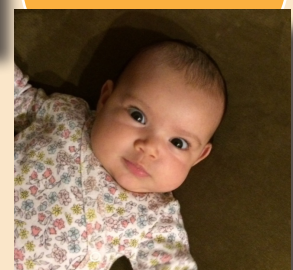
Joe Byrge
15-years



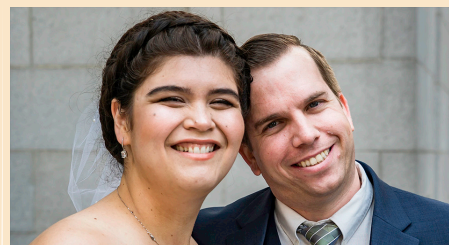
ATA-Boy
Will
Bielefeld



Jamie Green had a baby girl Sept 24, 2018 – Rivers Estella Mosqueda, 6lbs, 15oz, 20 inches long – Congrats!



Congratulations to Vanessa & David O'Connor who were married Nov 1, 2018.



Fight for Air Climb

Western Allied has made a commitment to this very noble charity – WAM has committed \$10,000 per year for the next 3 years to become a sponsor of this great event.

Loek Vaneveld has once again stepped up to be our captain for the climb which takes place on Saturday June 1st in San Francisco. We will be setting up a kick off soon to start training and fundraising for Donna's Climbers – the returning #1 fundraising team for last year! Hope you can join our team and help stomp out lung cancer! More info to follow!





Some Current Large WAM Projects

Pete Kelly: Kaiser Permanente	New Invitro Fertilization (IVF) & Reproductive Endocrinology and Infertility (REI) Center for Kaiser Permanente in San Francisco. This will be the third center for Reproductive Health in all of Northern California. Western Allied Mechanical will be teaming with XL Construction. Scope includes doing 3D BIM coordination, sheet metal, piping, plumbing, diesel generator piping and medical gas systems.
Syserco Energy Division	Multiple project's including HVAC replacements for the New Haven Unified School District, City of Mountain View Fire Houses, and the Town of Los Gatos.
Netapp	NetApp Building 3 Chiller 2 – replace 300 Ton water cooled chiller along with (3) pumps to retrofit and upgrade the clients rooftop chiller water plant.
Clorox 18th Fl. TI.	Full floor TI for an executive occupied floor at Clorox's Oakland headquarters building. TI includes installing a new 40-ton CHW AHU, ductwork, CHW & HHW piping, and associated Tridium controls by WAM.
Angie Simon Ambyx	Full floor office and lab buildout at The Cove. VAV fume hoods in the chemistry lab, tissue culture rooms and large vivarium. Office area is open ceiling with exposed ductwork.
Vir Biotech Lab Renovations	Lab additions on the 5th floor of 499 Illinois in San Francisco.
Canada College	Large chilled and Hot water underground piping project
Zach Russi Bolt Bio	25,000 SF lab/office TI in Redwood City including mechanical and plumbing
3350 Bayshore Spec Lab and Clariant TI	25,000 SF lab/office TI and spec lab in Palo Alto including mechanical and plumbing.
CS Bio 801 Buckeye	30,000 SF lab/office TI in Milpitas for our neighbor who is expanding to south bay including mechanical and plumbing.
Disco	50,000 SF lab office core and TI with clean rooms in South San Jose.

Welcome to WAM - New Employees!

Justine Butcher - Purchasing Project Administrator
Gary W Lawrence - Plumbing Estimator & Manager
Amanda Pimentel - Project Engineer
Kyle R Schumann - Design Engineer
Rushang B Shah- Design Engineer
Adrian Arenas - Service Project Engineer

Welcome Back

Manuel Uribe Jr - Pre-Construction Manager/Engineering Qc

Attaboys

ATTABOYS

- **IT Team** - for everything they do to keep us running and protected. Their often thankless, behind-the-scenes efforts don't go unnoticed and are much appreciated. Thank you, Matthew and Eric, for all that you do!
- **William Bielefeld** on his incredible effort to always go above and beyond his duties.
- **Kevin Asti** – Thank you for doing a wonderful job working on the Stanford Edwards building and the BD Biosciences job. You worked hard through adversity to do a great job and you represented WAM in a professional way which is much appreciated.
- **Kevin Gomes** – Truly a fantastic job on the 201 – 3rd St project! We appreciate you completing the job in a timely manner and coming in under budget.
- **Channing Crew:** Thank you to everyone who consistently comes together to complete each floor. From the piping and start up crews to engineering, I appreciate your growth and hard work during each phase. Joe K, Joe J, Adam, Vanessa and to everyone else who has come to the rescue when needed, I couldn't do this without you. From, A Very Thankful PM
- Thanks to **Ed Collandrez** for all your help handling all the jobs with Landmark in South City. He has been a very patient "Project Manager" as well as a startup tech, a commissioning agent and a counselor for all on the project! Your time and effort are greatly appreciated.
- Shout out to **Greg Fraumeni**. for his effort for changing all the valves at OCD, TCD and 225 Gateway. He has been organized, efficient and very thorough. Thanks for handling this unique project with such ease.
- Thanks **Mark Nelson and Derrick Yee** for all your hard work! You are a great team – you communicate well, are very diligent with your work and do a fantastic job!
- The whole **WAM crew at 279 E Grand** has been top-notch and a great source of pride for us. Thanks to the foremen who have been leading with good planning, great client relationships, and good management of the field crews. Thanks to Rob Chalfant, Larry Coakley, and Ed Collondrez!

If you would like to submit an attaboy please email:

attaboy@westernallied.com



WAM Chili Cook-Off 2018

Our 10th Annual Cook-Off challenge was held December 12th and we had a traditional Chili Cook-Off this year. The competition was tough but the People's Choice Award went to Greg Russell for his delicious venison chili! Second place went to Kenny Baguio for his very creative chili eggrolls and a three way tie for third went to Christopher Uribe, Rob Kintz/Anthony Gonzalez team and Diana Kadash.

We had quite a variety of chili tastes and everyone who participated made excellent chili! Thank you to our other participants, Mary Hanlon, Dawn Hahn, Vanessa O'Connor and James Imbruglio.

A special thanks to WAM Management for supporting our Cook-Off each year!



Jim Mercer Passes

It is with sadness that we announce Jim Mercer's passing this past February. Jim started at Western Allied in October of 1967 and retired from Western Allied 40 years later in 2007.

He was a valuable contributor at WAM moving from Southern California in 1972 to open the Northern California branch with Dick DeBrine. Angie has wonderful memories of her training by Jim Mercer to be a project manager and estimator. He set the standard for years as to what a good project manager was at Western Allied. Who can forget his notes with his big red pen and his pleasant Scottish brogue.

He and his wife, Agnes, were best of friends and I am sure she will miss him greatly. Please keep her in your thoughts!



WAM Upcoming Events

- March Madness event – Begins March 11th and Finals will be March 28th
- Bike To Work event – May 9, 2019
- Fight for Air Climb – June 1, 2019
- Rob Chalfant & Dave Croffoot Retirement Party - June 28, 2019

Contributors

Angie Simon	Matthew Schmuck	Lisa Oneto
Cinthya Carrillo	Diana Kadash	Zach Russi
Dawn Hahn	Rob Monaghan	LeeRoy Young
	Sallie Chikas	